

## **District Director Report**

**April 1, 2017**

**(No Kidding)**

### **FINANCE:**

In the area of finance, the budget for 2017 was updated from an expected \$234k revenues in excess of expenses, to a projected \$63k. The major factors were:

Revenue:

NABC Revenue expected decreased from \$2.7M to \$2.5M due to expected lighter attendance

Expense:

Meeting Services increase from \$2.5M to \$2.6M

Executive Expenses decrease from \$915k to \$850k due to CEO resignation

BOD Cost increase from \$321k to \$445K to hire an external CEO search committee

(This cost is still dependent on acquiring an adequate candidate pool by end of current search)

### **TECHNOLOGY:**

Significant headway is being made with an external Masterpoint Engine. We expect completion within the next six months. This software will be tied into the existing ACBLScore and will return the correct number of MPs based upon the game settings. This will hopefully be available to clubs starting at the first of 2018.

### **MOTIONS THAT PASSED:**

- 1) Scheduled a new NABC+ event named the Wagar Women's Pairs. This will be a 4-session event paying platinum points. This replaces the Wagar KO;

(I voted FOR to keep the number of women events the same)

- 2) Byes in NABC+ team events now count toward the awarding of masterpoints, just like a win;

(I voted FOR because I did not want to penalize a team for being awarded a bye)

- 3) Change fees to be based on 'per team' instead of 'per player';

(I voted AGAINST because I don't believe 5 and 6 person teams should get a reduced entry fee when all members of the team receive full masterpoint awards. A secondary reason is the \$85k reduction in revenue)

- 4) Hall of Fame Election Procedures to allow anyone receiving more than 50% of the votes to be elected and each elector can vote on every nominee;  
  
(I voted FOR because I believe a person should be elected on their own merit and not based upon whom they have been nominated against)
- 5) Increase awards at Regional events at NABCs by 15% due to the increased cost of attending the NABC and the stronger field strength;  
  
(I voted FOR due to the reasons stated in the motion)
- 6) Maximum awards for clubs increase from 2.5 to 4.0;  
  
(I voted FOR because I believe that large clubs and online clubs have been at a disadvantage having their awards capped when the field reaches 25 pairs. We have increased awards for Sectionals, Regionals, and NABCs, but nothing has been done to address the clubs)

**MOTIONS THAT FAILED:**

- 1) Fall NABC Board meetings be moved away from Thanksgiving and the NABC and to either HQ or a more convenient area;  
  
(I voted FOR mainly for selfish reasons so I could spend Thanksgiving with my family)
- 2) Move the Fall 2018 Board Meeting away from Hawaii;  
  
(I voted FOR due to an estimated cost savings of \$52k and for family reasons)
- 3) The CEO Search Committee shall present at least two candidates for selection to the full board;  
  
(I voted AGAINST because I believe you put your confidence in the search committee and let them do their job. Also, what if there were not 2 viable candidates)

**MOTIONS WITHDRAWN OR DEFERRED:**

- 1) Require a minimum number of tables in an NABC+ event in order for the winner to receive Grand Life Master designation;  
  
(I withdrew this motion upon a suggestion that the strength of the field is more relevant than the size. A revised motion will be presented next meeting)

- 2) Payment of WBF dues be delegated to the NCOs instead of the ACBL;

(This motion was deferred based upon some pending negotiations with the CBF and USBF)

- 3) Elimination of the use of the STOP card;

(This was removed to allow the C&C committee to review another option. It will be presented back to the board at the next meeting)

#### **OTHER ISSUES:**

The Spring NABC in Memphis is now less than 2 years away. We need to all support the STaCs and other NABC fund raising events to help our district present a good national for our members.

The number of online tables is now equal to about 20% of the total table count in ACBL-land. There are currently some experiments being conducted on having people play 'remotely' at regionals in other districts from their home club and other approved places. District 10 needs to determine if, and how, they wish to participate. The two levels of participation are 1) allowing our players to participate in other district's regionals for a percentage of the profits; and 2) allowing remote players to participate in our D10 regionals, for which we would receive increase table counts/fees.